

Using Experimental Design Approach to Understand Interactions of Natural Oils and Waxes in a Lipstick Base

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1. Why natural lipstick base?

93%

£1.5 billion
(2013)

6%↑

15% lip category



1. Why natural lipstick base?

Recent **Mintel report** on Colour Cosmetics (2012):

- Increased consumers' awareness of their impact on the environment
- Increased focus on naturally derived and more sustainable ingredients
- Companies are producing eco-friendlier products



1. Why natural lipstick base?

Technical requirements for natural lipsticks are the same as for traditional ones, e.g.:

- Should have sufficient **stick strength**
- Should have good **pay off**
- Should not cause pigment **exudation**
- Should not **crystallise**



2. Why specific experimental design?

- Vast number of variables and possible experiments
- The use of experimental design approach
 - increases the *effectiveness* of research
 - reduces *experimentation time*
 - improves the *quality* of the information obtained
- **Mixture Design** enables us to study several variables at the same time, with the minimum number of observations, in the shortest time and the lowest costs.
- Mixture Design was implemented using the programme **NEMRODW[®]** (LPRAI, France)

Aim:

To assess the applicability of the Mixture Design approach to the formulation of the natural lipstick base

Objectives:

- To gain an understanding of the interaction between different raw materials in the lipid base
- To create an optimised lipid base formula
- To assess its performance against a commercial natural lipstick

Natural materials

Three most commonly used waxes in natural lipsticks:
carnauba wax, candelilla wax and beeswax

Three most commonly used oils in natural lipsticks:
castor oil, jojoba oil and sunflower oil



The benchmark: **product X**
from the French market

4. Methodology

Waxes

Wax	Melting Point (°C)	Composition
Carnauba	87	Esters and polyesters of mono and di-hydroxy acids and fatty alcohols
Candelilla	67	esters and hydrocarbon waxes.
Beeswax	63	esters (70%) and free wax acids and hydrocarbons (30%)

4. Methodology

Oils

Oil	Chain Length	Composition
Castor	Long	90% ricinoleic acid means more polar than others
Sunflower	Long	Monounsaturated mix of oleic and linoleic acid
Jojoba	Long	Over 97% liquid wax ester of omega-9 fatty acid and omega-9 fatty alcohol

4. Methodology

Base formula

Phase	%w/w	Functions
Wax	20	<ul style="list-style-type: none">- Stick structure- Heat stability- Hard texture on application- Helps with the stick removal
Oil	50	<ul style="list-style-type: none">- Immediate properties of lipsticks: ease of application, shine, glide
Butter	15	<ul style="list-style-type: none">- Helps the structure- Brings smoothness, melting and shine
Pigment (organic) in castor oil	15	<ul style="list-style-type: none">- Colour- Coverage

Evaluation: instrumental and sensory methods

Every lipstick was evaluated **24 hours** after it was produced.

- **Measurement of **hardness** (break point test)**

- > An indication of stability – lipstick should not break when force is applied on application

- > Target: 300-450g

- (corresponds to the weight required to break the stick of lipstick using water)

- **Measurement of **softening** (softening point test)**

- > Ring and ball method

- > An indication of stability at high temperatures

- > Target: 69-76°C

4. Methodology

Evaluation: instrumental and sensory methods

- **Sensory test - measurement of glide (glide test)**

Rating scale: 0-10

Test site: the back of hand

Panel: untreated volunteers

Protocol: rating the ease of application (glide) on the scale of 0 to 10 after applying 3 continuous strokes on the back of the hand



Stability test:

Unchanged physical characteristics for one month at:

Room temperature (20-22⁰C), under northern light

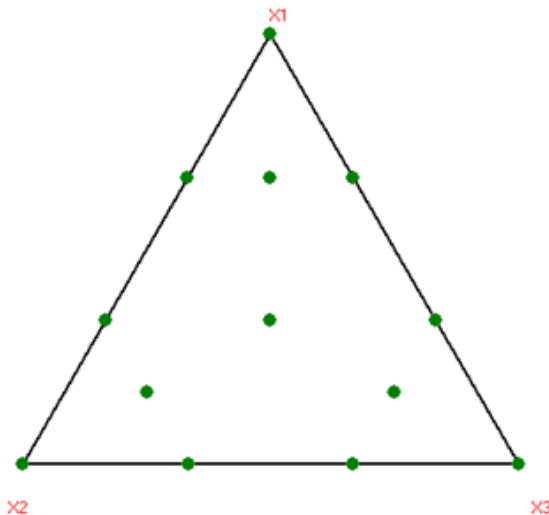
Thermostatic oven (45⁰C)

Optimisation Model: Simplex-Based Mix Design

Method based on the **Scheffé's simplex theory**

- 16 lipstick formulations were tested (13 from the matrix + 3 at random)

Simplex lattice design for three components



Mathematical Model

$$Y = b_1 * X_1 + b_2 * X_2 + b_3 * X_3 + b_{12} * (X_1 * X_2) + b_{13} * (X_1 * X_3) + b_{23} * (X_2 * X_3) + b_{1212} * (X_1 * X_2 * (X_1 - X_2)) + b_{1313} * (X_1 * X_3 * (X_1 - X_3)) + b_{2323} * (X_2 * X_3 * (X_2 - X_3)) + b_{123} * (X_1 * X_2 * X_3)$$

Experimental design

- Stage 1 - Determination of the optimal wax ratio
- Stage 2 - Determination of the optimal oil ratio
- Stage 3 - Comparative assessment of the optimised lipstick formulation and the market product X



Stage 1- Determination of the wax ratio

- Total amount of waxes was maintained at 20%, while experimenting with different ratios of waxes
- Oils and pastes were maintained at 50% and 15%, respectively
- 16 samples were generated by the Simplex Lattice Design, using NEMRODW[®] software
- All experiments were run with three test oils sequentially
- Results were analysed using the NEMRODW[®] software and the optimum wax ratio was determined.

4. Methodology

Stage 2 - Determination of the oil ratio

- The oil phase was maintained at 50%
- The optimum wax ratio determined in Stage 1 was incorporated in the formula
- 16 samples were generated by the Simplex Lattice Design
- Results were analysed using the NEMRODW[®] software and the optimum oil ratio was determined
- An optimised formulation was proposed based on the best wax and oil ratios

Stage 3 - Comparative assessment

- The optimised formulation was compared with the market product X in terms of **hardness, softening and glide**

4. Methodology

Stage 1 - Lipstick formula

Phase	INCI Name	Trade Name	Supplier	%w/w
Wax	Copernicia Cerifera Wax	Cerauba T1 Bio	Baerlocher France	*to find
	Cera Alba	Cerabio W	Baerlocher France	*to find
	Euphorbia Cerifera Wax	Cerilla Raffinée Paillettes	Baerlocher France	*to find
Oil	Ricinus communis Seed Oil/ Simmondsia Chinensis Seed Oil/ Helianthus Annuus Seed Oil	Castor Oil/Jojoba Oil/Sunflower Oil	Aldivia	50.0
Butter	C10-18 Triglycerides	Lipocire A	Gattefossé	12.0
	Butyrospermum parkii (Shea) butter	Shea Butter	Aroma Zone	3.0
Pigment	Red #7, Ricinus communis Seed Oil	COD8001	ITECH Lyon	15.0

4. Methodology

Matrix of experiments: wax phase (20%w/w)

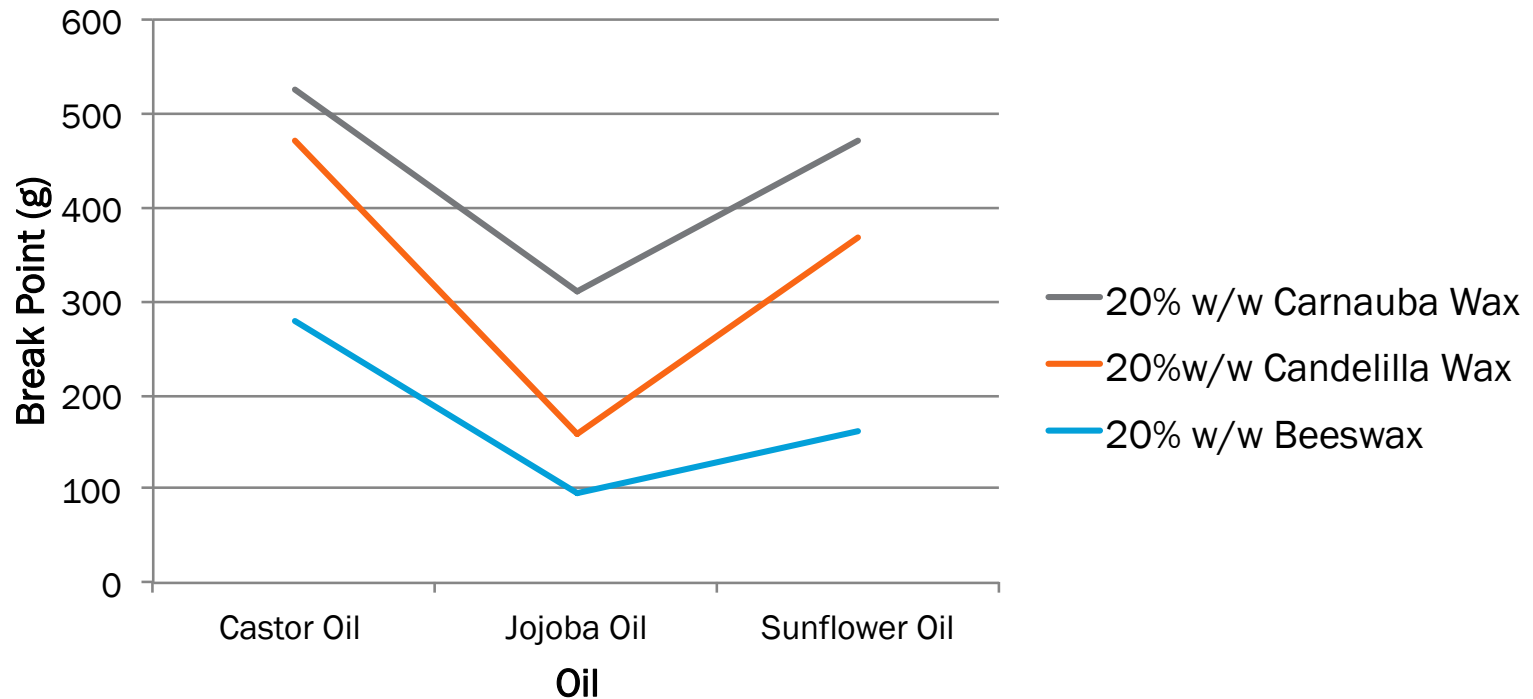
N°Exp	Carnauba wax	Candelilla wax	Beeswax
1	1.00000	0.00000	0.00000
2	0.00000	1.00000	0.00000
3	0.00000	0.00000	1.00000
4	0.66667	0.33333	0.00000
5	0.33333	0.66667	0.00000
6	0.66667	0.00000	0.33333
7	0.33333	0.33333	0.33333
8	0.00000	0.66667	0.33333
9	0.33333	0.00000	0.66667
10	0.00000	0.33333	0.66667
11	0.66667	0.16667	0.16667
12	0.16667	0.66667	0.16667
13	0.16667	0.16667	0.66667

4. Results of Stage 1

Wax interaction with different oils

Break Point

Comparing the break point of waxes in different oils

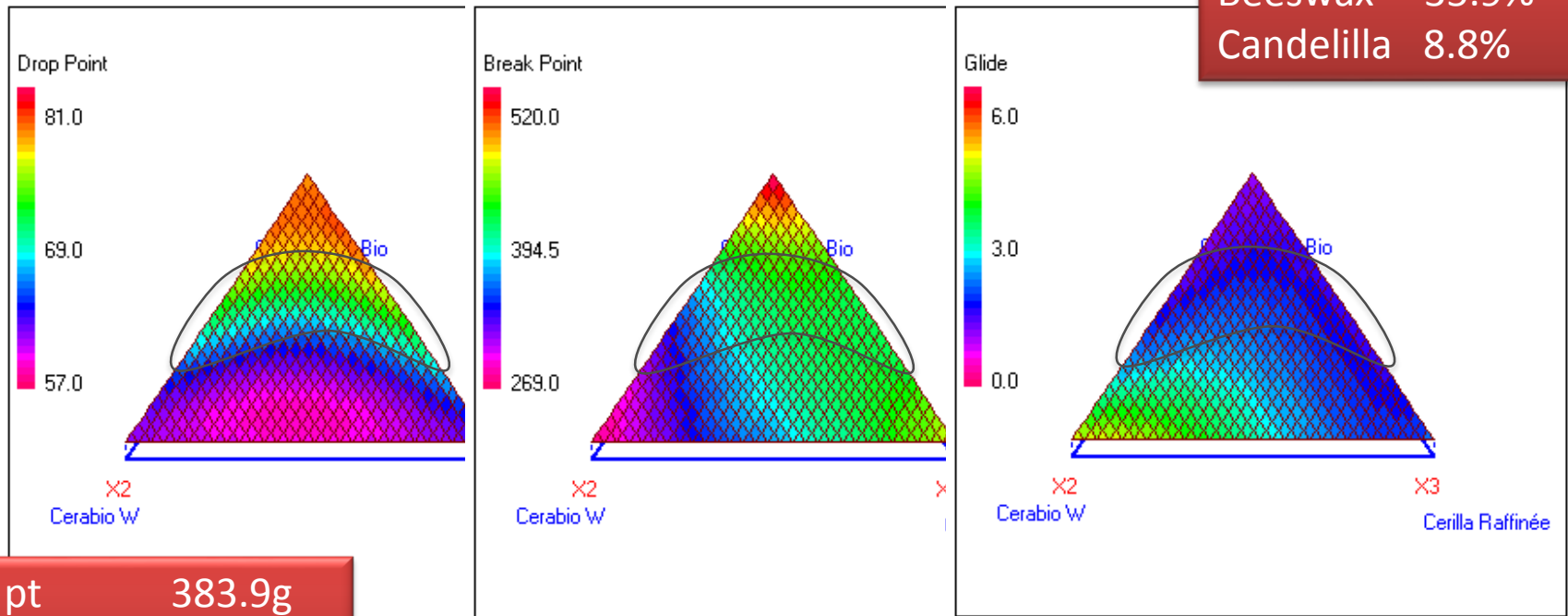


4. Results of Stage 1

Castor oil

3D Graphs

Carnauba 55.5%
Beeswax 35.9%
Candelilla 8.8%

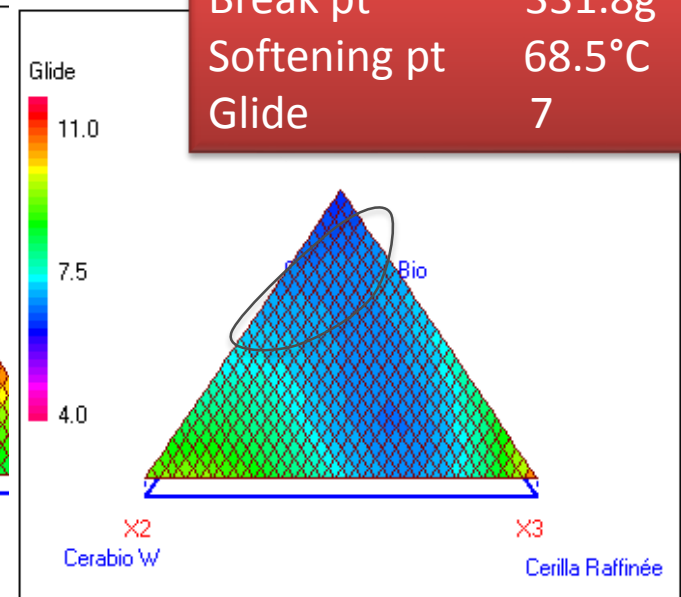
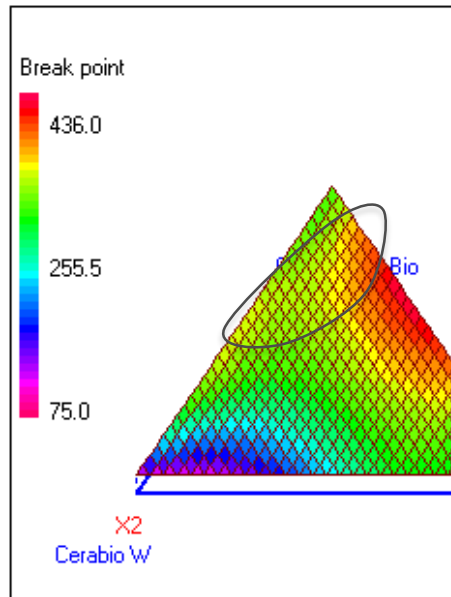
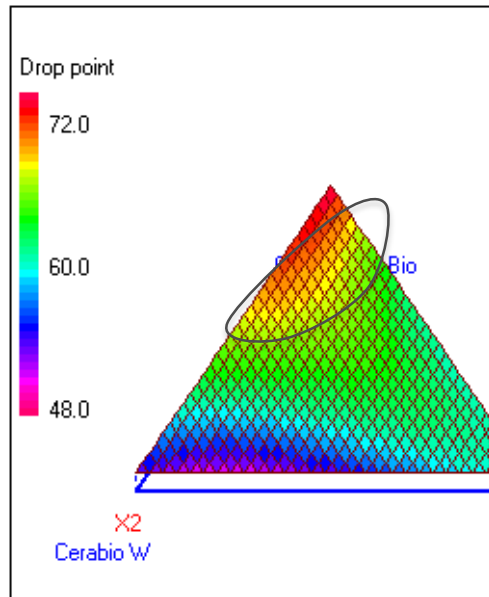


Break pt 383.9g
Softening pt 70°C
Glide 2

4. Results of Stage 1

Jojoba oil

3D Graphs



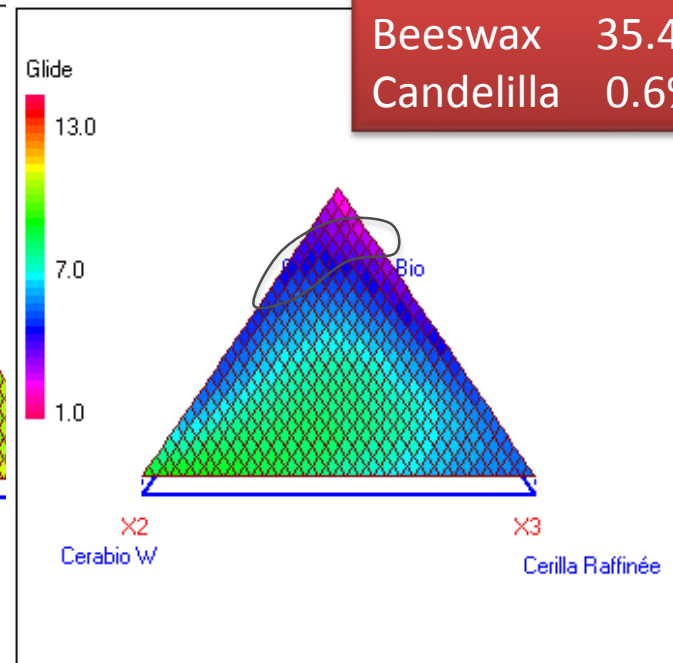
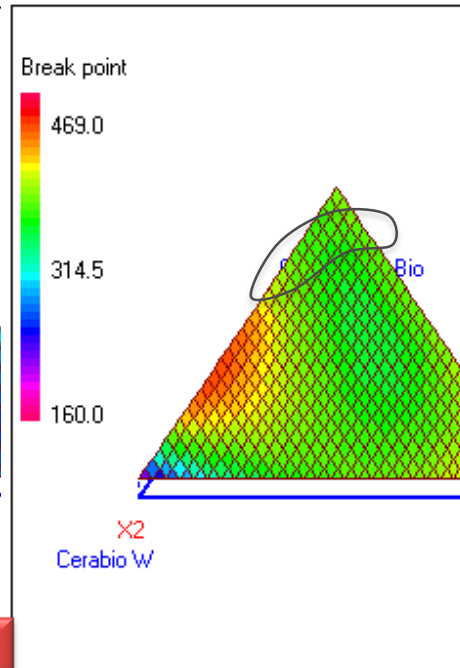
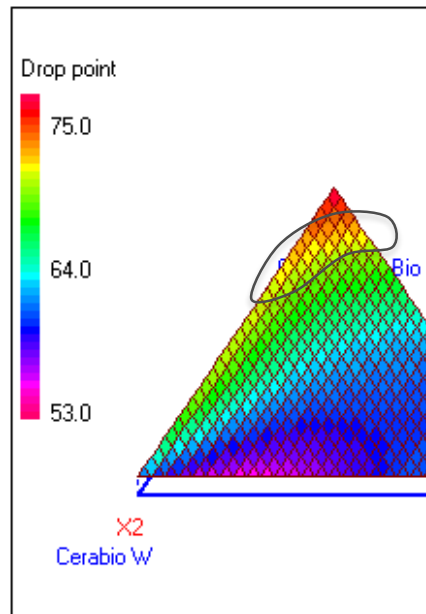
Break pt 331.8g
Softening pt 68.5°C
Glide 7

Carnauba 70.1%
Beeswax 29.3%
Candelilla 0.6%

4. Results of Stage 1

Sunflower oil

3D Graphs



Carnauba 64%
Beeswax 35.4%
Candelilla 0.6%

Break pt 393.1g
Softening pt 69.2°C
Glide 4.4

4. Results of Stage 2

Lipstick formula

Phase	INCI Name	%w/w
Wax	Copernicia Cerifera Wax	10.7
	Cera Alba	8.3
	Euphorbia Cerifera Wax	1.0
Oil	Ricinus Communis Seed Oil	*to find
	Simmondsia Chinensis Seed Oil	*to find
	Helianthus Annuus Seed Oil	*to find
Butter	C10-18 Triglycerides	12.0
	Butyrospermum Parkii (Shea) Butter	3.0
Pigment	Red #7, Ricinus Communis Seed Oil	15.0

Carnauba 53.5%
Beeswax 41.5%
Candelilla 5%

4. Results of Stage 2

Matrix of experiments: wax phase (20%w/w)

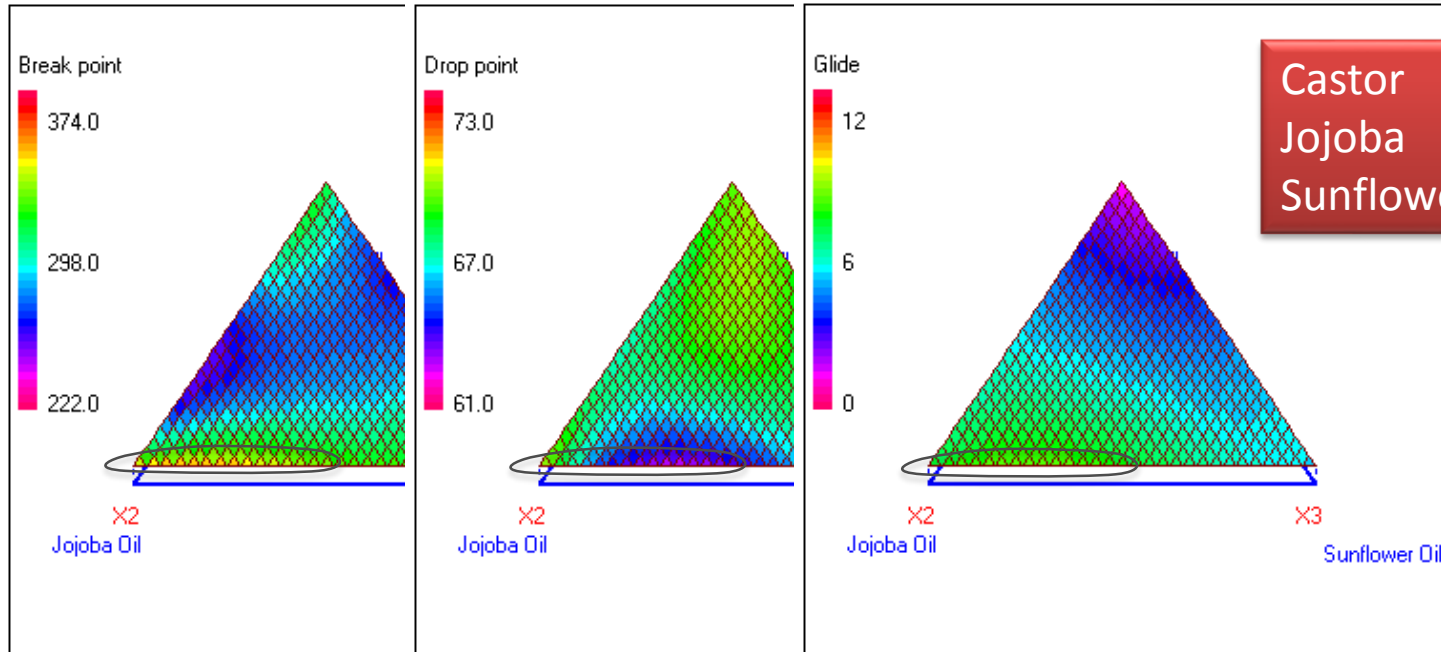
N°Exp	Castor oil	Jjoba oil	Sunflower oil
1	1.00000	0.00000	0.00000
2	0.00000	1.00000	0.00000
3	0.00000	0.00000	1.00000
4	0.66667	0.33333	0.00000
5	0.33333	0.66667	0.00000
6	0.66667	0.00000	0.33333
7	0.33333	0.33333	0.33333
8	0.00000	0.66667	0.33333
9	0.33333	0.00000	0.66667
10	0.00000	0.33333	0.66667
11	0.66667	0.16667	0.16667
12	0.16667	0.66667	0.16667
13	0.16667	0.16667	0.66667

4. Results of Stage 2

Oil ratio

3D graphs

Break pt	352.9g
Softening pt	66.3°C
Glide	8



Castor	1.6%
Jojoba	90.3%
Sunflower	8.1%

4. Results of Stage 2

Optimised formulation

Summary of optimised wax ratios (within a total of 20%w/w) for castor, jojoba and sunflower oil

Oil \ Wax	Carnauba wax (%)	Beeswax (%)	Candelilla wax (%)	Break point (g)	Softening point (°C)	Glide
Castor	55.5	35.9	8.8	383.9	70	2
Jojoba	70.1	29.3	0.6	331.8	68.5	7
Sunflower	64	35.4	0.6	393.1	69.2	4.4

4. Results

Optimised formulation

Phase	INCI	Stage 1 (%w/w)	Stage 2 (%w/w)
Wax	Copernicia Cerifera Cera	10.7	10.7
	Cera Alba	8.3	8.3
	Candelilla Cera	0.9	0.9
Oil	Ricinus Communis Seed Oil		0.8
	Simmondsia Chinensis Seed Oil	Castor 1.6% Jojoba 90.3% Sunflower 8.1%	45.15
	Helianthus Annuus Seed Oil		4.05
Butter	C10-18 Triglycerides	12	12
	Butyrospermum Parkii (Shea) Butter	3	3
Pigment	Red #7, Ricinus Communis Seed Oil	15	15

4. Results

What did we learn?

- Carnauba wax provided lipstick hardness, but impacted negatively on glide
- Beeswax at higher ratios improved lipstick application (glide) due to its weaker structure and lower melting point
- Candelilla wax showed no correlation with any of the three test parameters
- Castor oil showed negative correlation with glide, but considerably increased stability (hardness and softening)
- Jojoba oil showed positive correlation with glide
- Sunflower oil had little effect on glide, but small positive effect on hardness.

6. Comparative assessment

PARAMETER	FINAL FORMULA	BENCHMARK
Break point (g)	431.32 (± 30)	159.83 (± 30)
Softening point ($^{\circ}\text{C}$)	69 (± 2)	54 (± 2)
Glide	7	6



- The use of **Mixture Design approach** was effective in establishing the optimal ratio of natural waxes and oils in a lipstick base
- The accompanying software **NEMRODW®** was able to predict the responses of experiments that were not carried out
- This approach offers an **efficient way** to detect interactions among ingredients and to formulate products to required specifications

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